

Survey Questions

What do you feel will change in your industry in the next 1-3 years?

Based on the answer to the above question, how do you believe you will need to manage the risk of your business and the insurance?

- A. Do nothing different
- B. Do a few things different
- C. Do a lot different
- D. I don't know?

Are you executing strategies and risk management that you believe should represent lower insurance rates? Yes/No. What are those items?

Insurance premiums have changed up/down at what percent in your business the past year?

What do you expect insurance pricing to do in the next 12 months?

What are the biggest risk concerns in your business in 2021?

What best describes your company when it comes to your ability to control insurance pricing the past few years:

- A. A victim. It happens to us and it doesn't make sense.
- B. A non-event. Pricing stays close to the same and we do a few things to influence it.
- C. We are in control. We know how to identify risk issues and we manage them proactively to get the best results.

How many insurance companies have you worked with in this company in the past 10 years?

How many insurance companies have given you pricing options in the past 10 years?

What are the top 3 risk areas in your company?

Would you consider yourself "proactive – reactive – in-between" when it comes to managing risk and insurance?

Have you ever done a risk tolerance exercise to determine how much risk you should take and how much you should finance?